

VERMONT BUSINESS ROUNDTABLE

Business Climate Agenda



www.vtroundtable.org

- ▶ Lisa Ventriss, President
- ▶ Mary Anne Sheahan, Executive Director, Vermont Talent Pipeline Management Program

VBR Business Climate Agenda



Investments in Human Capital

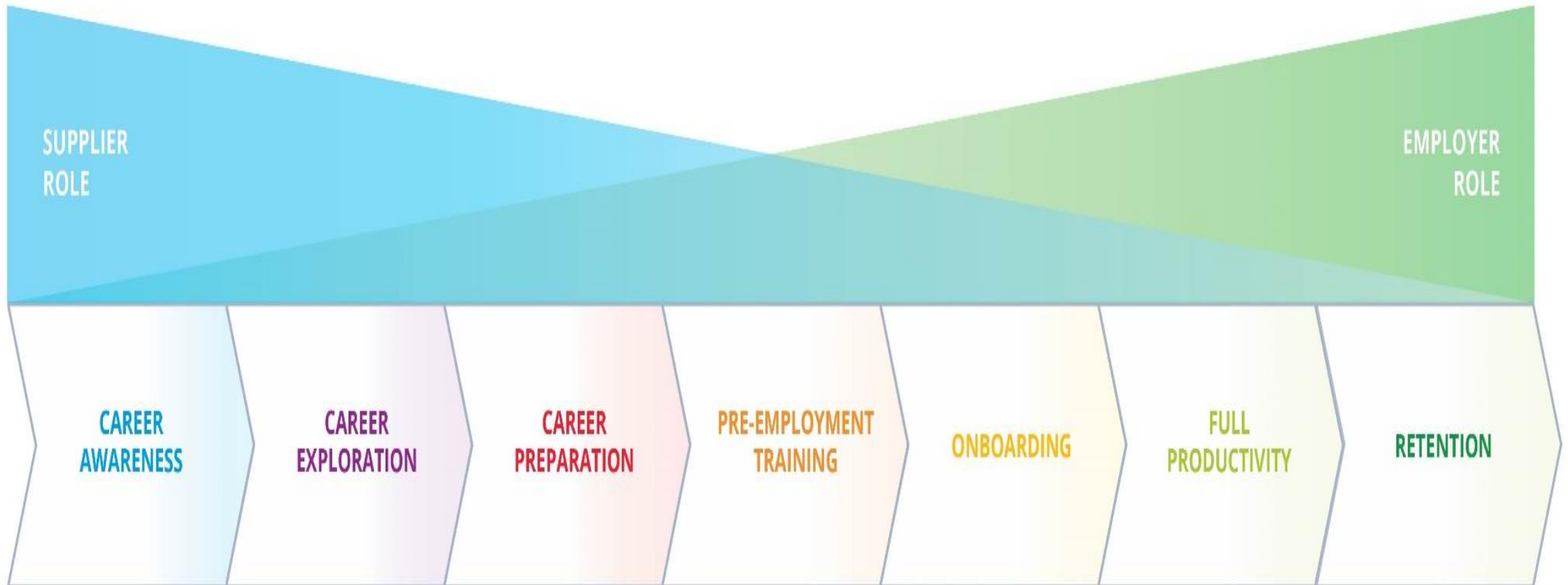
Early Childcare & Learning System
K-12 Education
Adult Education
Build a Talent Pipeline



Sustainable Fiscal Policy

Pension Reform

BUILD A TALENT PIPELINE



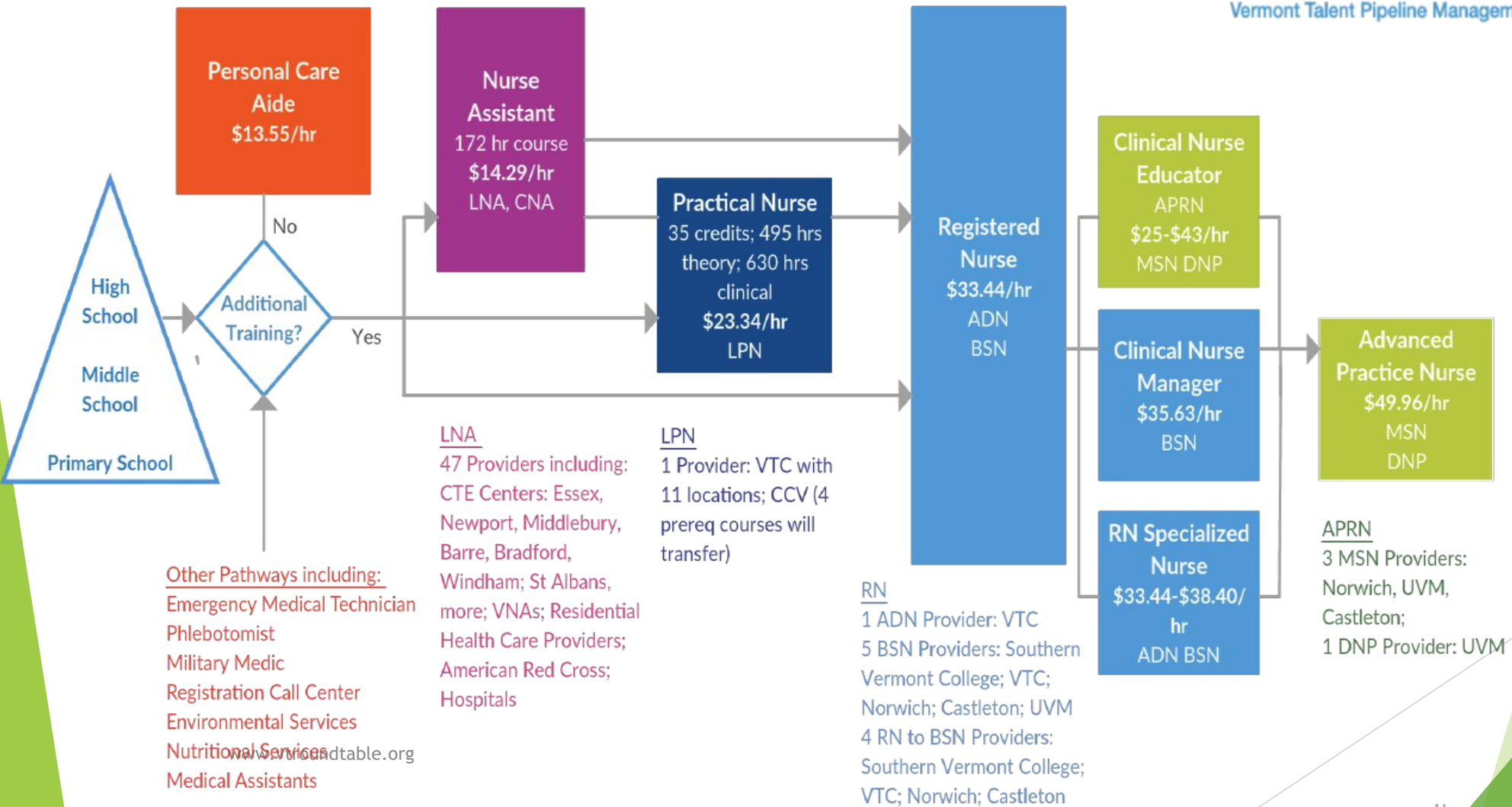
COLLECTIVE IMPACT

Integrated alignment
of training programs
to meet employer
demand for jobs



Nursing Career Pathways

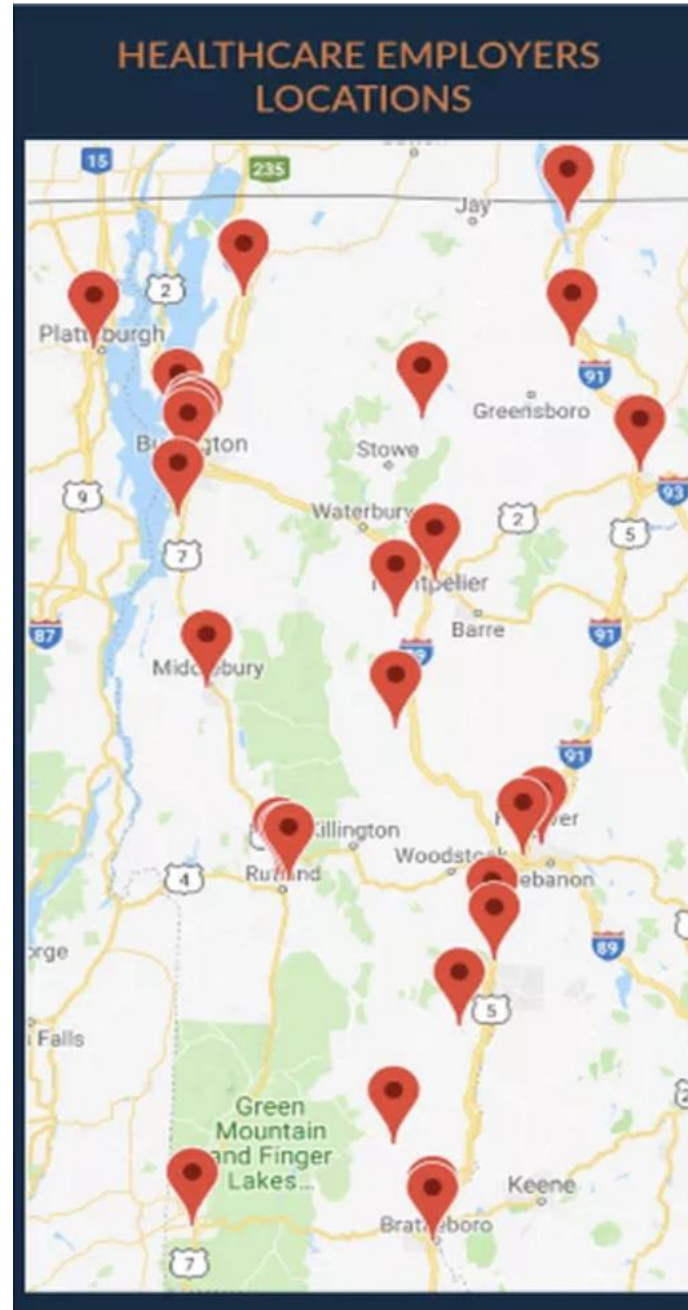
Vermont 2017 Average Salaries from DOL



2018 OUTCOMES

EMPLOYER DEMAND

- ▶ 3 priority industries;
- ▶ 93 employers in Construction, Healthcare & Adv Mfg.
- ▶ 5626 vacancies forecast in 15 critical jobs between 2018-20
- ▶ Employer Incentives:
 - guaranteed interview
 - bonus wage above standard
 - education scholarships
 - employer training cohorts



NEXT STEPS

1. Fully integrate with existing Vermont workforce development system
 - Provide low-barrier entry to career path
 - Identify credentials of value
 - Identify funding for training in critical jobs
2. Secure sustainable 3-year VTPM funding for:
 - Pipeline creation and continuous improvement
 - Scale-up in education
 - Expand into new industries

